



SJPSB SPRING 2012 CE SCHEDULE

~ CHECK OUT [WWW.SJPSB.COM](http://www.sjpsb.com) FOR ADDITIONAL SEMINAR SELECTIONS ~

TUITION FEE FOR ALL DAY IS \$105 (PRE-PAID) ANY PART OF THE DAY (AM OR PM) IS \$55 (PRE-PAID)

WALK-IN & PAYMENT AT THE DOOR \$115 ALL DAY / \$59 (AM OR PM)

~ EVENING SEMINARS \$69 / LTC_i-PARTNERSHIP (8 CREDITS) \$150 / LTC_i-P (REFRESHER) (4 CREDITS) \$75 ~

~ NJ PAIP/CAIP PRODUCER PROCEDURES COURSE \$75 ~



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COURSE #	DATE	TIME	CLASS	CR.
88892164	Wednesday, April 4, 2012	9am - 12pm	*** NEW *** Paramedical Experience	3
88891418	Wednesday, April 4, 2012	1pm - 4pm	*** NEW *** Concepts of Medicare	3
403044	Thursday, April 5, 2012	9am - 12pm	Ethical Responsibilities of the Insurance Professional	3
504095	Thursday, April 5, 2012	1pm - 4pm	Flood Insurance (NFIP Approved)	3
88892117	Monday, April 9, 2012	9am - 12pm	Underwriting Practices & Principles	3
11745	Monday, April 9, 2012	1pm - 4pm	Homeowners Program - UPDATED 2011 FORMS	3
88890795	Wednesday, April 11, 2012	9am - 12pm	Commercial Out-Put Policy (C.O.P.)	3
505916	Wednesday, April 11, 2012	1pm - 4pm	Certificates; Additional Insured; Indemnity	3
505237	Wednesday, April 18, 2012	9am - 12pm	Insurance and the Law	3
315057	Friday, April 20, 2012	9am - 12pm	Crime Insurance & Fidelity Bonds	3
315054	Friday, April 20, 2012	1pm - 4pm	Commercial Auto Policy	3
88890122	Monday, April 23, 2012	9am - 12pm	*** NEW *** Principles of Disability Income	3
503474	Monday, April 23, 2012	1pm - 4pm	Don't Make Uncle Sam the Beneficiary of Your Estate	3
403044	Wednesday, April 25, 2012	9am - 12pm	Ethical Responsibilities of the Insurance Professional	3
315031	Wednesday, April 25, 2012	1pm - 4pm	Personal Auto Policy	3
88890121	Friday, April 27, 2012	9am - 12pm	EPLi - Employment Practices Liability Insurance	3
88889342	Friday, April 27, 2012	1pm - 4pm	Insurance for Small Business	3
11745	Monday, May 1, 2012	9am - 12pm	Homeowners Program - UPDATED 2011 FORMS	3
315024	Monday, May 1, 2012	1pm - 4pm	*** NEW *** What is OSHA? (updated 2012)	3
502389	Thursday, May 3, 2012	9am - 12pm	Insurance for Manufacturers	3
88890612	Thursday, May 3, 2012	1pm - 4pm	Watercraft Insurance	3
504095	Monday, May 7, 2012	9am - 12pm	Flood Insurance (NFIP Approved)	3
315044	Monday, May 7, 2012	1pm - 4pm	Workers Compensation	3
315022	Wednesday, May 9, 2012	9am - 12pm	Wills & Trusts	3
315021	Wednesday, May 9, 2012	1pm - 4pm	Probate of Wills & Trusts	3
88891293	Tuesday, May 15, 2012	9am - 12pm	Estate Planning for Children with Special Needs	3
403044	Tuesday, May 15, 2012	1pm - 4pm	Ethical Responsibilities of the Insurance Professional	3
315043	Friday, May 18, 2012	9am - 12pm	General Liability Coverages	3
88889031	Friday, May 18, 2012	1pm - 4pm	What is Risk Management	3
88890278	Monday, May 21, 2012	8am - 12pm	*** NEW *** LTC_i-P (Refresher)	4
315033	Monday, May 21, 2012	1pm - 4pm	*** UPDATED *** NJ Insurance Fraud Act	3
315058	Wednesday, May 23, 2012	9am - 12pm	Simplified Commercial Property Program	3
315031	Wednesday, May 23, 2012	1pm - 4pm	Personal Auto Policy	3
315023	Wednesday, May 30, 2012	9am - 12pm	Claims Handling & Unfair Claims	3
315055	Wednesday, May 30, 2012	1pm - 4pm	Inland Marine Insurance (Commercial Lines)	3
315051	Tuesday, June 5, 2012	9am - 12pm	Business Owners Policy (BOP)	3
88892117	Tuesday, June 5, 2012	1pm - 4pm	*** NEW *** Ins & Outs of Contract Surety Bonds	3

Schedule is Subject to Change and Cancellation.

South Jersey Professional School of Business • 11000 Lincoln Drive West, Suite 10 • Marlton, NJ 08053
(856) 983-1890 • Fax (856) 988-7358 • www.sjpsb.com

updated 4.2.2012



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403044	Thursday, June 7, 2012	9am - 12pm	Ethical Responsibilities of the Insurance Professional	3
88890122	Thursday, June 7, 2012	1pm - 4pm	*** NEW *** Principles of Disability Income	3
504095	Tuesday, June 12, 2012	9am - 12pm	Flood Insurance (NFIP Approved)	3
315002	Tuesday, June 12, 2012	1pm - 4pm	Garage Owners Insurance Programs	3
88890120	Monday, June 18, 2012	9am - 12pm	Underwriting Practices & Principles	3
88890795	Monday, June 18, 2012	1pm - 4pm	Commercial Out-Put Policy (C.O.P.)	3
505237	Wednesday, June 20, 2012	9am - 12pm	Insurance and the Law	3
11745	Wednesday, June 20, 2012	1pm - 4pm	Homeowners Program - UPDATED 2011 FORMS	3
88890121	Tuesday, June 26, 2012	9am - 12pm	EPLi - Employment Practices Liability Insurance	3
314990	Tuesday, June 26, 2012	1pm - 4pm	Ways To Protect Your Assets From a Nursing Home	3
502390	Thursday, June 28, 2012	9am - 12pm	Essentials of Legal Liability	3
403044	Thursday, June 28, 2012	1pm - 4pm	Ethical Responsibilities of the Insurance Professional	3
314987	Tuesday, July 3, 2012	9am - 12pm	What You Need To Know About Rules & Regulations	3
88891418	Tuesday, July 3, 2012	1pm - 4pm	Concepts of Medicare	3
315051	Monday, July 9, 2012	9am - 12pm	Business Owners Policy (BOP)	3
88890119	Monday, July 9, 2012	1pm - 4pm	Commercial Liability Umbrella	3
315022	Wednesday, July 11, 2012	9am - 12pm	Wills & Trusts	3
315021	Wednesday, July 11, 2012	1pm - 4pm	Probate of Wills & Trusts	3
403044	Tuesday, July 17, 2012	9am - 12pm	Ethical Responsibilities of the Insurance Professional	3
504095	Tuesday, July 17, 2012	1pm - 4pm	Flood Insurance (NFIP Approved)	3
88890636	Wednesday, July 18, 2012	8am - 5pm	** NEW ** Long Term Care Insurance - Partnership	8
88891724	Monday, July 23, 2012	8am - 12pm	** NEW ** NJ PAIP/CAIP Producer Procedure Course	4
88890612	Monday, July 23, 2012	1pm - 4pm	Watercraft Insurance	3
88891295	Wednesday, July 25, 2012	9am - 12pm	All You Need To Know About Wills & Trusts	3
502025	Wednesday, July 25, 2012	1pm - 4pm	Personal Inland Marine (P.I.M.) Program	3
88892117	Tuesday, July 31, 2012	9am - 12pm	*** NEW *** Ins & Outs of Contract Surety Bonds	3
315044	Tuesday, July 31, 2012	1pm - 4pm	Workers Compensation	3

*Check out our website for additional seminar scheduling
New Seminars Topics Coming Soon*

*Homeowners Program (updated) • PAIP/CAIP/SAIP • Auto Claims 101
Health Plan Options • Disability • Mold • Life & Health Law
Assigned Risk Plans (FAIR, WC, PAIP)
Long Term Care - Partnership (8 Credit & 4 Credit Refresher)
Limited Lines: What are they and how do they work?*

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